

Prolabs Overview

ProLabs is the world's largest provider of OEM compatible transceivers and high-speed cabling. Established in 2001 and having shipped >10Mu, we are uniquely positioned to support the needs of enterprise, data center and service provider networks. ProLabs offers over 10,000 individual SKU's that cover virtually all form factors and compatibility with over 100 OEMs. The portfolio includes:

- Form factors: SFP, SFP+, X2, XFP, SFP28, QSFP+, CFP2, and QSFP28. Direct Attach (DAC and Active Optical Cabling (AOC)
- Data rates: 100MB to 400GB
- Supporting all media types: Single-mode and multimode fiber, and copper

Why Compatibles?

Enterprise, Data Center and Service Provider Networks demand faster speeds, more capacity and greater connectivity but budgets are not keeping pace with bandwidth requirements. ProLabs products are the same or better quality than those offered by OEMs but offer potential savings of up to 70 percent over comparable OEM products. ProLabs carries a large inventory of products that can be coded, tested and shipped within 1-2 days. Regarding OEM equipment warranties, OEMs are legally prohibited from invalidating warranties based on the use of a compatible transceiver or cable.

Benefits of ProLabs

Our combination of optical module knowledge, in-house coding and testing capability, and extensive inventory position, makes ProLabs your best source for optical transport and connectivity solutions.

- 100% programming and testing done in house on every unit, in both the US and the UK. 100% of ProLabs optics are TAA Compliant
- Products are tested in their specified application and targeted switch environment with >300 switches and line cards in house
- Large inventory with same day shipping, and ability to offer multi-coded solutions
- Savings of up to 70% as compared to expensive OEM solutions
- Lifetime warranty (Most OEM warranties are one year)
- Support for both leading edge (100G+) and legacy sku's (GBIC's)
- Best-in-Class Quality - ProLabs proudly recognizes a <0.02% field failure rate. Our innovative product qualification and ISO 9001 Data Traveler System™ process ensures performance in the most discriminating networks.
- Customer and Technical Support – We leverage our in-house programming capabilities with our advanced test lab to provide industry leading customer support.
- Our breadth of product and compatibility experience enables ProLabs to be the single source for your transceiver needs.

